

# Script for We Buy Guys & Other Investors

The idea is to call these guys up to see what they have going on and to see if they will be a valuable addition to your Power Team...and you to theirs. Respect their time and keep the calls short and sweet. You don't need but 3-5 minutes of their time to really get a feel for what they're looking for and how you can help each other, so don't get caught up in chit chat – there's money to be made!

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Hello. I'm calling about your:

- a) ad in the paper
- b) ad I saw on the www.\_\_\_\_\_.com website
- c) sign you had posted saying you buy houses
- d) etc.

I was wondering if you could fax me your current property listings and add me to your distribution list for when you get new ones in? Here's my contact info.

Please be sure to include as much detail about the properties as you can:

- a) beds / baths / square footage / address / asking price, etc.

If you don't mind, do you have a few minutes to talk to me about the kind of investing that YOU do so that I can keep you in mind when I run across deals?

Yes? Great...<take them through the Investor Profile>

When I bring you a deal, how fast can you typically close?

Do you fund your deals yourself or do you have cash partners?

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You should also take a minute to ask them about their knowledge of "Subject To" investing. No matter what their response, you need to tell them to get over to this awesome website to get their complete, free eCourse on how to investing using the Sub-2 Magic Method. *\*\*This is you becoming a person of value to them\*\**

Tell them you'll email them the link as soon as you get off the phone, and they better hurry over and get their download because you're not too sure how much longer the course is going to be free, so they don't want to miss out. Remember, if they buy the upgrade package for \$97, we'll pay you \$48.50!

Your affiliate link is: \_\_\_\_\_  
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